

RULES FOR COOPERATION AND PARTICIPATION CONDITIONS IN THE REALTING INTERNATIONAL AFFILIATE SALES SYSTEM

The Realting International Affiliate Sales System is the system of interaction and exchange of information between the property specialists of different countries using the technology products from the Realting.com platform for the most efficient support and implementation of the process of buying and selling global property (hereinafter referred to as the "Realting IASSystem").

The Participants of the Realting International Affiliate Sales System recognize the need for responsible partnership in cross-border and interregional transactions and express willingness to share a part (share) of their agency commission with a partner (real estate specialist, real estate agency, etc.) in a joint sale and purchase of property.

The **Realting International Affiliate Sales System**, hereinafter referred to as the "IASSystem", is a closed part of the Realting platform, in which participants (real estate specialist, brokerage companies, etc.) interact on the property sale, indicate the size of the affiliate commission and can receive information about the accrual of affiliate commission from other participants of the Realting International Affiliate Sales System.

An agency commission is a commission received by one IASSystem Participant (Seller's Broker) for broker services provided for the property sale.

An affiliate commission is the percentage of the amount of the agency commission received by one IASSystem Participant (Seller's Broker) on the completed transaction with the property at the request of another IASSystem Participant of the Realting International Affiliate Sales System for the Customer's property to be transferred to another Realting International Affiliate Sales System Participant (Buyer's Broker). An affiliate commission is specified by the Seller's Broker when listing the property in the Realting International Affiliate Sales System.

The affiliate commission is transferred by the Seller's Broker to the Buyer's Broker's current account in accordance with the direct contract.

In case of the property sale by the developer company, the Developer transfers the amount of remuneration under the transaction with the property at the request of another IASSystem Participant (Buyer's Broker) to the account of the Buyer's Broker in accordance with the direct contract.

All participants of the IASSystem Realting share the following principles:

Responsible cooperation in transactions with property to improve the process of buying property and investing around the world;

Open and friendly work according to the uniform rules of the Realting IASSystem with colleagues from different countries of the world;

Creating the conditions allowing the desire of customers to buy property all over the world to be realized;

Honest exchange of information;

Honest and responsible work on informing the Realting IASSystem on completed transactions and paying a part of the commission to partners.

Obligations of the Realting IASSystem Participants:

1. The Realting International Affiliate Sales System Participants undertake to interact with each other by complying with these Rules.
2. The participants of the Realting IASSystem act as counterparties for the implementation of sale and purchase of property and act as the Broker of a property seller and the Broker of a property buyer.
3. The Seller's Broker who lists the property for sale on the Realting.com platform must indicate the affiliate commission amount for each property in the Realting IASSystem. The affiliate commission amount shall be open to all affiliate sales participants.
4. The recommended offer of the amount of the affiliate commission for the partner-counterparty at sale of property makes 10-50% of the agency commission amount on the realized transaction.
5. If the property is listed by the Developer, the Developer shall also indicate the amount of remuneration to partners in the form of a specific amount or percentage of the sold property value.

6. The Seller's Broker (Developer) of the property shall be obliged to:

- 6.1. ensure as far as possible timely verification and preparation of a package of documents for the property being sold, necessary for due registration of the transfer of ownership. In the event of unforeseen circumstances and difficulties in preparing for a joint transaction, the Seller's Broker (Developer) shall be obliged to immediately notify the Buyer's Broker about them.
- 6.2. ensure timely access to the property for the Buyer's Broker and/or the Buyer within a jointly agreed period after the respective request. The absence of the owner at the property is preferable when it is shown to the Buyer's Broker and potential buyers.
- 6.3. Advise the Buyer's Broker and/or the Buyer on all matters related to the purchase of the property, entry into the country of purchase, obtaining a residence permit or citizenship, investment activities, property taxes and maintenance costs and other legal aspects related to the property within the scope of the Seller's knowledge and the right of the Seller's Broker to provide such advice or to provide contacts to a legal entity capable of providing such services.

7. The Buyer's Broker shall be obliged to:

- 7.1. Collect, examine and transfer to the Seller's Broker (Developer) all necessary information about the requests and requirements of the buyer to the property, the process and terms of purchase;
- 7.2. advise the buyer on all matters of interest. In case of absence or insufficiency of information to request additional information from the Seller's Broker (Developer).
- 7.3. to provide all reasonable conditions for viewing the property and meeting with the Seller's Broker (Developer), if required by the buyer.

8. In case of failure to comply with clause 6 of these Rules, the Seller's Broker (Developer) has the right to initiate a review of the financial terms of cooperation in an affiliate transaction unilaterally, subject to the mandatory notification of the Buyer's Broker.

9. Before the first display of property, the Seller's Broker shall be obliged to notify the Buyer's Broker of its status and agree on the payment terms for the broker services to the property buyer. In disregard of compliance with this condition, the remuneration can be paid only for the transfer of the contact of a potential buyer (may range from 10% of the full amount of the agency commission or another amount at the discretion of the Seller's Broker).

10. The Realting IASSystem Participant does not have the right to offer a broker service to the owner of the property if the owner has an exclusive agreement with another Realting IASSystem Participant concerning this property. Signing an exclusive agreement with the owner, who is in a contractual relationship with another broker, is considered unacceptable.

11. It is not allowed to change the affiliate commission declared in the Realting IASSystem after the request for the purchase of property from another Participant of affiliate sales in the Realting IASSystem is accepted.
12. It is recommended to record the course of negotiations on the key conditions of cooperation and the future affiliate transaction through the communication channels of the Realting IASSystem.
13. The Seller's Broker (Developer) undertakes to record the fact of completion of the transaction via the Realting IASSystem interface, indicate the amount of the transaction and the amount of the received agency commission.
The Seller's Broker (Developer) undertakes to take actions to transfer the amount of affiliate commission to the Buyer's Broker within the terms agreed with the Buyer's Broker. The affiliate commission is transferred by the Customer to the current account of another participant of the Realting International Affiliate Sales System.
14. In the event of a conflict and the impossibility of resolving it by negotiation, the participants of the Realting IASSystem undertake to submit the dispute to the Realting Administration.

15. Rights of the of the International Affiliate Sales System Participants:

- 15.1. The Seller's Broker (Developer) may require reliable information from affiliate agencies about the future property buyer and his/her preferences in order to provide quality broker services (property offers) for the property sale and purchase.
- 15.2. The Buyer's Broker may require from the Seller's Broker (Developer) honest and diligent work to select an option of property and provide quality broker services to fulfill the needs of the client.

16. Dispute resolution.

- 16.1. In resolving disputes between the affiliate cross-border transaction parties, the IASSystem Participants shall be guided by the principle of supremacy of the interests of clients, wishing to purchase property, and make every effort to ensure that a property sale and purchase was carried out.
- 16.2. The resolution of all disputes arising between the IASSystem Participants regarding the fulfillment of obligations for the conduct of cross-border sale and purchase transactions with the property is carried out with the Realting Administration participation.
- 16.3. In the event of a dispute, the IASSystem Participants shall apply to the Realting Administration. The appeal shall indicate and describe the claim of the IASSystem Participant to another IASSystem Participant.
- 16.4. The Realting.com platform Administration within 3 business days considers the disputed situation, conducts correspondence with the parties and makes decision. The Realting Administration decision on the methods of dispute settlement are mandatory for the parties to the dispute.